Head of Department

Location: Johannesburg (preferable)

Reports to: CEO



Job Summary:

We are seeking a seasoned Head of Department to lead our regional strategy, drive revenue growth, and ensure customer retention. The ideal candidate will possess a strong background in finance, sales, and commercial acumen, with a proven track record in department management and team leadership.

Key Responsibilities:

- Develop and implement regional strategy for Eye Care division
- Drive revenue growth through new customer acquisition and existing customer retention
- Manage revenue assurance function
- Analyse and interpret data to inform business decisions

Requirements:

- Bachelor's degree in accounting, Economics, Business Economics, or related field (Bcom with Accounting major preferred)
- Proven track record in department management and team leadership
- Strong knowledge of finance, sales, and commercial acumen
- Excellent analytical and problem-solving skills
- Proficient in Microsoft Office Suite (Excel, PowerPoint, Word), with expertise in:
- Vlookup
- Pivot tables
- Data analysis
- Ability to travel
- Strong leadership and team management skills
- Highly respectful and collaborative team player

What We Offer:

- Opportunity to lead a dynamic team
- Competitive compensation package
- Professional growth and development opportunities

If you're a motivated and results-driven professional with a passion for eye care, we'd love to hear from you!

Please note that the closing date for applications is 23 June 2025.

All interested persons who meet the key requirements may submit applications.

All applicants must submit their CV and certified copies of formal qualifications to: <u>careers@stjohn.org.za</u> no later than 23 June 2025. No late applications will be entertained after the closing date. If you are not contacted within 30 days of your application, please consider your application unsuccessful.